

**SUFFOLK COUNTY
COMMUNITY COLLEGE**

**NEW YORK INSTITUTE
OF TECHNOLOGY**

*Associate in Science
Business Administration*

Transfer Option

*Bachelor of Science in
Business Administration*
Options: Finance, Management, Marketing, and
International Business

AACSB Accredited

Course	Credit	Course	Credit
First Semester: 16 credits			
ACC 101: Financial Accounting I	3	ACCT 101 Accounting I	3
Business Elective <i>Recommended:</i> BUS 127 Org Behavior <i>or</i> MKT 107 Consumer Behavior	3	ICBS Behavioral Science Seminar*	3
BUS 115: College/Workplace Skills Seminar	1	Business Elective	1
COM 101: Introduction to Human Communication <i>or</i> COM 105: Public Speaking	3	FCSP 105 Foundations of Speech Communication	3
ECO 111: Macroeconomics	3	ECON 202 Principles of Economics I	3
ENG 101: Standard Freshman Composition	3	FCWR 101 Writing I	3
Second Semester: 15-17 credits			
ACC 115: Managerial Accounting (3) <i>or</i> ACC 102: Financial Accounting II (4)	3-4	ACCT 110 Managerial Accounting (+1 Accounting Elective credit for ACC 102)	3-4
Business Elective <i>Recommended:</i> BUS 117 Business Comm	3	Liberal Arts Elective	3
ECO 112: Microeconomics	3	ECON 204 Principles of Economics II	3
ENG 102: Introduction to Literature	3	FCWR 151 Writing II	3
MAT 103: Statistics I (3) <i>or</i> MAT 124: Fundamentals of Precalculus I (4) or higher	3-4	QANT 201 Statistical Sampling Theory <i>or</i> MATH 125 Finite Mathematics +1 Liberal Arts Elective credit for MAT 124	3-4
Third Semester: 16 credits			
BUS 112: Computing for Business <i>or</i> CST 101: Introduction to Computing	4	Business Elective	4
BUS 201: Management Principles and Practices	3	MGMT 102 Principles of Management	3
LAW 111: Business Law	3	LLAW 110 Legal Environment of Business	3
MKT 101: Marketing	3	MRKT 102 Introduction to Marketing	3
SUNY-GER Foreign Language or The Arts	3	Liberal Arts Elective	3
Fourth Semester: 15-16 credits			
Bus Elec <i>Recommended:</i> ACC 214 Corporate Finance (3) <i>or</i> Math Elec <i>Recommended:</i> MAT 131 Calculus for Non- Science Majors (4)	3-4	FINC 201 Corporation Finance (3) <i>or</i> MATH 151 Fundamentals of Calculus + 1 Liberal Arts Elective credit for MAT 131	3-4
BUS 208: Case Studies in Business Administration	1	Business Elective	1
History Elective	3	FCIQ 101 Foundations of Inquiry*	3
SUNY-GER Humanities/Foreign Language/The Arts	3	Liberal Arts Elective	3
Laboratory Science Elective	4	FCSC 101 Foundations of Scientific Process +1 Liberal Arts Elective credit <i>or</i> Science Equivalent	4
Physical Education	1	-	-
TOTAL	62-65	TOTAL	61-64

*Transfer substitution awarded on the basis of this agreement.
Note – Follow "Recommended" courses to maximize transfer credit to New York Tech.

Program of Study at New York Institute of Technology

Bachelor of Science in Business Administration

Options: Finance, Management, Marketing, or Small Business and Entrepreneurial Studies

Courses to be completed at NYIT:

<u>Core and additional requirements:</u>		<u>15-17 Credits</u>
FCSC 101	Foundations of Scientific Process	3
FCWR 301	Communication for Business	3
ICLT 3XX	Literature Seminar	3
ICPH 3XX	Philosophy Seminar	3
ICSS 3XX	Social Science Seminar	3
Science	Science Choice <i>or</i> FCSC 101 Found of Scientific Process*	3
Liberal Arts Electives		0-2

Business Core:		<u>23-24 Credits</u>
QANT 201	Statistical Sampling Theory* <i>or</i>	
MATH 125	Finite Mathematics*	3
FINC 201	Corporation Finance* <i>or</i>	
MATH 151	Foundations of Calculus*	3
BUSI 100	School of Management Orientation	0
MIST 315	Information Systems	3
QANT 300	Production and Operations Mgmt	3
QANT 405	Management Science	3
BUSI 405	Business Research and Innovation	3
BUSI 435	Business Policy and Strategy Capstone	3
BUSI 495	Professional Enrichment Capstone	0
Business Electives		2-3

Concentrations (Choose one) 18 Credits

Finance

ACCT 315	Financial Statement Analyses	3
FINC 301	International Financial Management Advanced	3
FINC 320	Advanced Financial Management	3
FINC 325	Principles of Investment and Security Analysis	3
FINC 405	Modern Portfolio Theory	3
MIST 442	Blockchain Applications	3

OR

International Business

ECON 320	International Economics	3
FINC 301	International Financial Management	3
MGMT 335	International Business	3
MIST 345	Emerging Technologies and Global Business	3
MRKT 405	International Marketing	3
MGMT 440	International Business Capstone	3

OR

Management

HRMT 315	Human Resource Management	3
MGMT 311	Knowledge Management	3
MGMT 335	International Business	3
MGMT 370	Organizational Behavior	3
QANT 410	Business Analysis	3
MGMT 425	Strategic Technology Management	3

OR

Marketing

MRKT 301	Management of Promotions	3
MRKT 320	Management of New Product Development	3
MRKT 330	Marketing Distribution Systems	3
MRKT 401	Marketing Research	3
MRKT 405	International Marketing	3
MRKT 410	Marketing Strategy and Policy	3

Total credits at New York Institute of Technology: 56-59

**Courses required at NYIT will be determined by classes completed at Suffolk CCC*



2/25/2020

**Jess Boronico, Dean
School of Management, NYIT**

Date

- *Effective as of 2019-20*
- **Revised 2/10/21**